# Nonprofit Financial Transformation

*Board-ready clarity for mission-driven budgets*

Small and mid-sized nonprofits run on thin margins, lumpy funding, and boards that see raw accounting exports instead of answers. **Killarney Consulting brings enterprise financial discipline to nonprofit scale** — led by a principal who serves on the board of a regional nonprofit as Vice President of Finance, and has managed technology budgets in the hundreds of millions. We translate your books into the three things every board needs: where the cash is going, how long it lasts, and what to do about it.

## WHEN TO CALL US

- Nobody can say how many months of runway you actually have — until it's nearly zero
- Board packets are QuickBooks exports, not decisions waiting to be made
- Revenue is concentrated in one or two funders, and everyone quietly knows it
- Staffing costs drifted from the budget and no one noticed until year-end
- Grant applications stall because the financials funders ask for don't exist

## HOW THE WORK RUNS

1. **Diagnose.** Cash-basis financial health review: liquidity ratios, runway, revenue mix and concentration, burn vs. inflow. 1–2 weeks
2. **Restructure.** Expense and labor-model analysis, cash-floor and reserve policies, and a budget the organization can actually hold. 2–3 weeks
3. **Sustain.** A board KPI dashboard, a monthly treasurer's brief cadence, and grant-readiness groundwork for the funding pipeline. 1–2 weeks

✓ Everything is written in plain English for volunteer boards — no accounting degree required to act on it.

## WHAT YOU RECEIVE

### Financial health assessment

Liquidity, runway, ratios, and concentration risks — the honest picture, benchmarked against nonprofit best practice.

### Board KPI dashboard

A live, plain-English dashboard for board meetings: cash trend, burn vs. inflow, revenue mix, labor pacing.

### Policy & budget toolkit

Minimum cash-floor and reserve policies, labor budget with pacing checkpoints, and a repayment plan for any debt.

### Grant readiness & funding strategy

The budgets, financial statements, and pipeline discipline that grant applications require — ready before the deadline.

## REPRESENTATIVE OUTCOMES

**$100K+**
year-over-year net improvement driven by expense restructuring at a regional nonprofit

**−49%**
payroll cost YoY through a restructured labor model — while service headcount grew

**3 days → 2 mo**
cash runway rebuilt from a near-crisis low, with a cash-floor policy to keep it that way

**Typical initial engagement:** 2–6 weeks · ongoing fractional-CFO and board-reporting support available

**Let's get your board the numbers it needs.**
killarneyconsulting.com

*Example reflects the principal's current volunteer board service as VP of Finance of a regional nonprofit. Organization anonymized; figures representative.*